

**THE BOARD OF DIRECTORS APPROVED  
THE COMPANY'S DRAFT FINANCIAL STATEMENTS AND  
CONSOLIDATED FINANCIAL STATEMENTS FOR 2017**

**ALL AQUAFIL FINANCIAL INDICATORS ON THE RISE**

- **Consolidated revenues: €49.4 million at December 31, 2017, up by 14.0% compared to the previous year (€482.0 million);**
- **EBITDA: €72.6 million, up 11.5% from €65.1 million;**
- **Adj. EBIT: €47.2 million, up by 17.1% from €40.3 million;**
- **Net profit: €25.2 million, up by 25.3% from €20.1 million;**
- **Net financial position: €112.1 million compared to €118 million at December 31, 2016;**
- **Dividend proposal equal to euro 0.24 per share.**

**Arco (Trento), March 23, 2018** – The Board of Directors of Aquafil S.p.A. (**Aquafil** or the **Company**) [ECNL IM] today approved the Company's draft Financial Statements and Consolidated Financial Statements for the year ended December 31, 2017.

Aquafil Group reported positive results in 2017, improving all its profitability indicators compared to the previous year.

The sales volumes generated by the three product lines rose overall compared to 2016, thanks to both the significantly increasing volumes, especially regarding the Polymers' and BCF lines (Bulk Continuous Filaments — synthetic fibers primarily used in textile floorings), above all on the U.S. and Asia Pacific markets and to the price growth of raw material reflected also on sales price.

*"We are very proud to have achieved excellent results in such an important year, as a newly listed company on the STAR segment of the Italian Stock Exchange. The goal that we set for ourselves was to create value for our shareholders in a sustainable manner by continuing to implement our growth strategy, including through the implementation of projects such as the ECONYL® Regeneration System,"* said Giulio Bonazzi, Aquafil's Chairman and Chief Executive Officer. *"This industrial system is one of the most efficient in the world for the complete regeneration of raw materials, and it allows us not only to regenerate waste that would otherwise end up in a dump or in the oceans, but also a real and significant reduction in the consumption of natural fossil resources, while also creates high barriers to entry for any new competitor. This enables us to expand our client portfolio and to seek to increase Aquafil's market share even further."*

## Revenues

Consolidated revenues increased by 14.0% to €549.3 million, compared to the €482.0 million at December 31, 2016.

This growth was due in part to the volume increase as for the Polymers line and for the BCF line (bulk continuous filament, synthetic fibers used mostly in textile floorings), particularly for the latter in the Asia Pacific and the USA, and to the increase of raw material prices, which was reflected then in sales prices. In addition, the product mix had a positive impact on sales prices, as well.

Moreover, in 2017 there was a significant increase in the costs of raw materials, ancillaries and consumables (equal to €289.2 million, +20.2%), driven mostly by the increase in volumes and by the price/unit increase of the Group's main raw material (caprolactam) effected by the increase in oil prices.

Revenues from sales of the Econyl® brand accounted for approximately 37% of the total fiber sales in 2017.

### *Breakdown of sales by geographical area*

The breakdown of sales by geographical area was largely unchanged compared to the previous year. In terms of composition, the area Europe (ex. Italy), Middle East and Africa accounted for 49.0% of total sales, North America for 16.0%, and Asia and Oceania for 12.8%.

Sales on the Italian market are primarily attributed to the Polymers' product line and that of NTF (Nylon Textile Filaments, primarily intended for the clothing industry) to domestic customers that export most of these products.

### *Breakdown of sales by line of product*

In comparison with 2016, the breakdown of sales by line of product shows an increase in revenues for all product lines. In particular, the BCF and NTF lines grew by approximately 6%, whereas the Polymers line more than doubled its sales compared to the previous year, accounting for approximately 13% of total revenues by the end of 2017 (up from 7% in 2016). BCF and NTF accounted for 69.5% and 17.2% of total revenues, respectively.

## Operating Profit and Margins

EBITDA grew by 11.5% from €65.1 million to €72.6 million. The slight decrease in the EBITDA margin (from 13.5% to 13.2%) was due to a merely mathematical effect of the increased revenues and the respective raw material price growth.

Adjusted EBIT grew by 17%, going from €40.3 million to €47.2 million, more than the provisional data stated in Prospectus.

The increase of both indicators was due not only to the higher production volumes, but due to the greater weight of Econyl® products.

Net profit for 2017 amounted to €25.2 million, increasing by 25.3% compared to the previous year (€20.1 million) and slightly improving also compared to the provisional data indicated in the Prospectus (€24.7 million).

Lastly, net financial position declined to €112.1 million compared to €118 million at December 31, 2016 and is also lower than the provisional data expressed in the Prospectus (€122 million as of December 31, 2017), mostly thanks to the better management of the working capital. The comparison to data as of June 30, 2017 (€152,5 million) is of little significance as it perceives the effects deriving from the transactions related to the Business Combination in the second half of 2017 and the dividend payment that occurred in the first half of 2017.

### **Dividend Proposal**

The Board of Directors proposed to the General Shareholder's Meeting the distribution of a dividend equal to €0,24 per share as for ordinary shares and shares of category B, while category C shares for their specific characteristics do not entitle their holders to receive dividends. As for the dividend date, it has been set to May 7, 2018, the record date to May 8, 2018 and the dividend is payable May 9, 2018.

### **Post Balance Sheet Events**

On February 5, 2018, Aquafil entered into a binding agreement to acquire certain tangible and intangible assets related to Invista's nylon 6 business activity in Asia Pacific. Invista is among the world's leading manufacturers of chemical intermediates, polymers and fibers and is a part of the U.S.-based Koch Industries, Inc. Group. The assets to be acquired consist of a part of the business developed by Invista in the Asia Pacific region that generates annual sales of approximately \$50 million and is expected to achieve margins comparable to those recorded by the Aquafil Group at the consolidated level following the merger.

### **Declaration of the appointed manager**

The manager responsible for preparing the company's financial reports, Dr Sergio Calliari, states in accordance with Paragraph 2 of Article 154-bis of the Consolidated Finance Act, that the accounting information contained in this press release corresponds to the company's records, ledgers and accounting entries.

Founded in 1969, **Aquafil** is one of the main players, in Italy and worldwide, in the production of Polyamide 6 (Nylon 6). The Group is present in eight countries and three continents, with a workforce of over 2,700 in over 15 production plants in Italy, Germany, Scotland, Slovenia, Croatia, United States, Thailand and China. For further information: [www.aquafil.com](http://www.aquafil.com)

Aquafil is a pioneer in the circular economy also thanks to the ECONYL® regeneration system, an innovative and sustainable process able to create new products from waste and give life to an endless cycle. The Nylon waste is collected in locations all over the world and includes industrial waste but also products (such as fishing nets and rugs) that have reached the end of their useful life. Such waste is processed so as to obtain a raw material (caprolactam) with the same chemical and performance characteristics as those from fossil sources. The polymers produced from ECONYL® caprolactam are distributed to the Group's production plants, where they are transformed into BCF yarn and NTF yarn.

#### **For further information**

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## Consolidated Balance sheet

€/000	Note	FY17	FY16
Intangible Assets	8.1	7.782	5.639
Tangible Assets	8.2	153.927	147.324
Financial Assets	8.3	408	2.017
<i>of which related parties</i>		79	79
Investments Measured at Equity	8.4	-	1.100
Deferred Tax Assets	8.5	11.356	8.924
<b>Total Non-Current Assets</b>		<b>173.472</b>	<b>165.004</b>
Inventories	8.6	153.499	151.999
Trade Receivable	8.7	34.870	34.735
<i>of which related parties</i>		116	3
Financial Current Assets	8.3	988	38.509
<i>of which related parties</i>		-	37.492
Current Tax Receivables	8.8	524	428
Other Current Assets	8.9	12.517	9.947
<i>of which related parties</i>		1.688	-
Cash and Cash Equivalents	8.10	99.024	80.545
<b>Total Current Assets</b>		<b>301.422</b>	<b>316.163</b>
<b>Total Current Assets</b>		<b>474.895</b>	<b>481.167</b>
Share Capital	8.11	49.673	19.686
Reserves	8.11	54.772	76.229
Group Net Profit for the year	8.11	20.569	19.700
<b>Group Shareholders Equity</b>		<b>125.014</b>	<b>115.615</b>
Net Equity attributable to minority interest	8.11	386	286
Net Profit for the year attributable to minority interest	8.11	99	100
<b>Total Shareholders Equity</b>		<b>125.499</b>	<b>116.001</b>
Employee Benefits	8.12	5.876	6.549
Non-Current Financial Liabilities	8.13	159.973	187.471
<i>of which related parties</i>		-	-
Provisions for Risks and Charges	8.14	1.516	1.572
Deferred Tax Liabilities	8.5	3.533	5.345
Other Payables	8.15	7.858	9.461
<b>Total Non-Current Liabilities</b>		<b>178.755</b>	<b>210.398</b>
Current Financial Liabilities	8.13	52.111	49.622
Current Tax Payables	8.17	5.134	0
Trade Payables	8.16	94.477	84.994
<i>of which related parties</i>		716	882
Other Liabilities	8.15	18.919	20.152
<i>of which related parties</i>		457	2.904
<b>Total Current Liabilities</b>		<b>170.641</b>	<b>154.768</b>
<b>Total Equity and Liabilities</b>		<b>474.895</b>	<b>481.167</b>

## Consolidated income statement

<i>€/000</i>	<i>Note</i>	<i>FY17</i>	<i>of which no recurrent</i>	<i>FY16</i>	<i>of which no recurrent</i>
Revenue	9.1	549.331	(0)	481.996	0
<i>of which related parties</i>		297		881	
Other Revenue	9.2	260	260	339	339
<b>Total Revenue and Other Revenue</b>		<b>549.591</b>	<b>260</b>	<b>482.335</b>	<b>339</b>
Raw Material	9.3	(289.169)	(1.131)	(240.616)	(1.626)
<i>of which related parties</i>		(0)		-	
Services	9.4	(94.096)	(2.840)	(87.445)	(425)
<i>of which related parties</i>		(3.668)		(2.493)	
Personel	9.5	(101.304)	(1.975)	(93.799)	(440)
<i>of which related parties</i>		(797)		(929)	
Other Operating Costs	9.6	(2.575)	(102)	(2.145)	(204)
<i>of which related parties</i>		(70)		-	
Depreciation and Amortization	9.7	(24.229)		(24.071)	
Provisions and Write-downs	9.8	(1.103)		(718)	
Capitalization of Internal Construction Costs	9.9	533		874	
<b>EBIT</b>		<b>37.647</b>	<b>(5.788)</b>	<b>34.415</b>	<b>(2.356)</b>
Income (loss) from Investments	9.10	50		(1.167)	
Other Financial Income	9.11	219		718	
<i>of which related parties</i>		144		460	
Interest Expenses	9.12	(6.276)		(7.067)	
<i>of which related parties</i>		-		-	
FX Gains and Losses	9.13	(4.800)		220	
<b>Profit Before Taxes</b>		<b>26.841</b>		<b>27.119</b>	
Income Taxes	9.14	(1.625)	2.721	(6.990)	-
<b>Net Profit (Including Portion Attr. to Minority)</b>		<b>25.216</b>	<b>(3.067)</b>	<b>20.129</b>	<b>(2.356)</b>
Net Profit Attributable to Minority Interest		99		106	
<b>Net Profit Attributable to the Group</b>		<b>25.117</b>		<b>20.023</b>	
<i>Result for shares</i>	9.15	0,55		0,44	

## Consolidated cash flow statement

€/000	FY17	FY16
<b>Operation Activities</b>		
Net Profit (Including Portion Attr. to Minority )	25.216	20.129
<i>of which related parties</i>	<i>(4.094)</i>	<i>(2.081)</i>
Income Taxes	1.625	6.990
Income (loss) from Investments	(50)	1.167
Other Financial Income	(219)	(718)
<i>of which related parties</i>	<i>(144)</i>	<i>(460)</i>
Interest Expenses	6.276	7.067
FX Gains and Losses	4.800	(220)
Gain/Loss on non - current asset Disposals	86	22
Amortisation & Depreciation	1.103	718
Write-downs & Write-backs of intangible and tangible assets	24.229	24.071
<b>Cash Flow from Operating Activities Before Changes in NWC</b>	<b>63.064</b>	<b>59.226</b>
Change in Inventories	(1.500)	749
Change in Trade and Other Receivables	9.483	4.681
<i>of which related parties</i>	<i>(166)</i>	<i>444</i>
Change in Trade and Other Payables	(695)	(4.559)
<i>of which related parties</i>	<i>(113)</i>	<i>4</i>
Change in Other Assets/Liabilities	(7.967)	7.395
<i>of which related parties</i>	<i>(4.135)</i>	<i>(5.060)</i>
Net Interest Expenses paid	(5.886)	(6.335)
Income Taxes paid	(5.212)	(8.890)
Change in Provisions for Risks and Charges	(1.547)	(340)
<b>Cash Flow from Operating Activities (A)</b>	<b>49.740</b>	<b>51.927</b>
<b>Attività di investimento</b>		
Investment in Tangible Assets	(34.356)	(28.724)
Divestment in Tangible Assets	1.839	1.066
Investment in Intangible Assets	(4.720)	(1.899)
Divestment in Intangible Assets	198	0
Investment in Financial Assets	0	(752)
Divestment in Financial Assets	2.710	
Disinvestment of Aquaspace SpA participation		3.883
<i>of which related parties</i>		<i>3.883</i>
Investment in Assets "Tintoria" from Aquaspace SpA		(736)
<i>of which related parties</i>		<i>(736)</i>
<b>Cash Flow used in Investing Activities (B)</b>	<b>(34.329)</b>	<b>(27.162)</b>
<b>Financing Activities</b>		
Increase in no current Loan and borrowing	65.000	67.200
Decrease in no current Loan and borrowing	(88.119)	(50.520)
Net variation in current financial Assets and Liability	(1.864)	(4.040)
<i>of which related parties</i>		<i>15</i>
Dividends Distribution	(13.819)	(3.170)
<i>of which related parties</i>	<i>(13.819)</i>	<i>(3.170)</i>
Cash from Business Combination	41.869	
<b>Cash Flow from Financing Activities ( C)</b>	<b>3.067</b>	<b>9.470</b>
<b>Net Cash Flow of the Year (A)+(B)+(C)</b>	<b>18.479</b>	<b>34.235</b>
Cash and Cash Equivalents net of Bank Overdrafts at beginning of the year	80.545	46.310
Cash and Cash Equivalents net of Bank Overdrafts at end of the year	99.024	80.545

## Consolidated net financial debt

€/000	FY17	FY16
A. Cash	99.024	80.545
B. Other cash equivalents	-	-
C. Securities held-for-trading	-	-
<b>D. Liquidity (A + B + C)</b>	<b>99.024</b>	<b>80.545</b>
<b>E. Current financial receivables</b>	<b>988</b>	<b>38.509</b>
F. Current bank loans and borrowing	(72)	(521)
G. Current portion of non-current loans and borrowing	(50.199)	(47.257)
H. Other current loans and borrowing	(1.840)	(1.844)
<b>I. Current financial debt (F + G + H)</b>	<b>(52.111)</b>	<b>(49.624)</b>
<b>J. Net current financial debt (I + E + D)</b>	<b>47.901</b>	<b>69.432</b>
K. Non-current bank loans and borrowing	(91.597)	(116.695)
L. Bonds issued	(53.820)	(54.413)
M. Other non-current loans and borrowing	(14.356)	(16.363)
<b>N. Non-current financial debt (K + L + M)</b>	<b>(159.773)</b>	<b>(187.471)</b>
<b>O. Net financial debt (J+N)</b>	<b>(112.071)</b>	<b>(118.041)</b>

## Reclassified consolidated income statement

€/000	FY17	FY16
Net Profit (Including Portion Attr. to Minority)	25.216	20.129
Income Taxes	1.625	6.990
Income (loss) from Investments	(50)	1.167
Amortisation & Depreciation	24.229	24.071
Write-downs & Write-backs of intangible and tangible assets	1.103	718
Financial items (*)	14.670	9.642
No recurring items (**)	(5.788)	(2.357)
<b>EBITDA</b>	<b>72.580</b>	<b>65.074</b>
Amortisation & Depreciation	24.229	24.071
Write-downs & Write-backs of intangible and tangible assets	1.103	718
<b>EBIT Adjusted</b>	<b>47.248</b>	<b>40.285</b>
Revenue	549.331	481.996
<b>EBITDA Margin</b>	<b>13,21 %</b>	<b>13,50 %</b>
<b>EBIT Adjusted Margin</b>	<b>8,60 %</b>	<b>8,36 %</b>

(\*) Include: (i) financial income for €0,2m and €0,7m respectively in FY17 and in FY16, (ii) Interest expenses for €6,3m and €7,1m respectively in FY17 and in FY16, (iii) cash discount for €3,8m and €3,5m respectively in FY17 and in FY16 and (iv) FX Gain for €3,4m and €0,2m respectively in FY17 and in FY16 and FX Losses for €8,2m in FY2017.

(\*\*) Include (i) cost of listing for €2,3m in FY17, (ii) staff restructuring cost for €1,6m and €0,3m respectively in FY17 and in FY16 and (iii) no recurring items related with the Group expansion and other no recurring costs for €1,6 and €1,8m respectively in FY17 and in FY16 and (iv) other no recurring cost and revenues for €0,3m and €0,2m respectively in FY17 and in FY16.



## Aquafil S.p.A. – Balance sheet

€/000	Note	FY17	FY16
Intangible Assets	8.1	6.085	-
Tangible Assets	8.2	31.050	-
Financial Assets	8.3	212.679	-
<i>of which related parties</i>		32.834	-
Deferred Tax Assets	8.4	5.739	-
<b>Total Non-Current Assets</b>		<b>255.553</b>	<b>-</b>
Inventories	8.5	44.086	-
Trade Receivable	8.6	94.100	-
<i>of which related parties</i>		79.086	-
Financial Current Assets	8.3	9.150	-
<i>of which related parties</i>		9.150	-
Current Tax Receivables	8.7	339	-
Other Current Assets	8.8	8.615	-
<i>of which related parties</i>		2.641	-
Cash and Cash Equivalents	8.9	59.475	50
<b>Total Current Assets</b>		<b>215.715</b>	<b>50</b>
<b>Total Current Assets</b>		<b>471.267</b>	<b>50</b>
Share Capital	8.10	49.673	50
Reserves	8.10	71.223	3
Group Net Profit for the year	8.10	2.689	18
<b>Total Shareholders Equity</b>		<b>118.207</b>	<b>29</b>
Employee Benefits	8.11	2.819	-
Non-Current Financial Liabilities	8.12	157.250	-
<i>of which related parties</i>		4.882	-
Provisions for Risks and Charges	8.13	535	-
Deferred Tax Liabilities	8.4	564	-
Other Payables	8.14	7.857	-
<b>Total Non-Current Liabilities</b>		<b>169.025</b>	<b>-</b>
Current Financial Liabilities	8.12	48.798	-
Current Tax Payables	8.16	4.244	-
Trade Payables	8.15	119.539	21
<i>of which related parties</i>		61.100	-
Other Liabilities	8.14	11.455	-
<b>Total Current Liabilities</b>	<b>0</b>	<b>184.036</b>	<b>21</b>
<b>Total Equity and Liabilities</b>	<b>0</b>	<b>471.267</b>	<b>50</b>

## Aquafil S.p.A. – Income statement

€/000	Note	FY17	of which no recurrent	FY16	of which no recurrent
Revenue	9.1	37.765			
<i>of which related parties</i>		20.850			
<b>Total Revenue and Other Revenue</b>		<b>37.765</b>			
Raw Material	9.2	( 30.910)			
<i>of which related parties</i>		(20.310)			
Services	9.3	( 5.893)	( 2.926)		
<i>of which related parties</i>		(307)			
Personel	9.4	( 2.830)			
Other Operating Costs	9.5	( 149)	( 33)	( 18)	
<i>of which related parties</i>		(0)			
Depreciation and Amortization	9.6	( 1.006)			
Provisions and Write-downs	9.7	18			
<b>EBIT</b>		<b>( 3.005)</b>	<b>( 2.959)</b>	<b>( 18)</b>	<b>-</b>
Income (loss) from Investments	9.8	( 1490)			
Other Financial Income	9.9	637			
<i>of which related parties</i>		150			
Interest Expenses	9.10	(386)			
<i>of which related parties</i>		( 5)			
FX Gains and Losses	9.11	( 332)			
<b>Profit Before Taxes</b>		<b>( 6.777)</b>	<b>( 2.959)</b>	<b>( 18)</b>	
Income Taxes	9.12	4.086	2.721		
<b>Net Profit</b>		<b>( 2.690)</b>	<b>( 2.38)</b>	<b>( 18)</b>	